

Want to create a quote for your clients Azure services?

In the following sections, learn the questions that you should ask your clients to be able to properly quote services utilizing Azure's price calculator

Azure questions

What is your internet's bandwidth and what type is it?

- Shared Symmetric

What is the make and model of your router/firewall?

What is the information size of your actual infrastructure?

- GB TB

What type of information do you have?

- Office files (recommend storage blob) Databases PST (recommend storage blob)
 Mp3 (recommend storage blob) Mp4 (recommend storage blob) Other databases

How often will information be accessed?

- Frequently Sporadically Archive

What is the availability of the SLA Service?

- 99.9% 99.95% 99.99%

How many physical servers do you possess?

Which operating systems are you currently using?

- Linux Windows Others

The versions of your applications and operating systems are?

- 32 bits 64 bits

What type of Virtualization infrastructure are you currently using?

- Hyper-V VMWare Citrix Other

What are the versions of Virtualization infrastructure you use?

Do you have Active Directory?

What is the version of the active directory?

- 2008 2012 2016 2019

How many users do you have in your infrastructure?

Do you have SQL, what version?

- 2008 2012 2016 2019

Do you have Licensing with ASSURANCE Software?

Do you have servers or applications that do not need to be on 24/7?

Do you have backups of your Information?

- Yes No

What Backup Software do you currently have?

Do you have any DISASTER RECOVERY solution implemented within your ON-PREMISE Infrastructure?

- Yes No

Observations

Subtotal _____ Reseller _____

Taxes _____ Email _____

Total _____ Phone _____